

1. Who is a freelancer?
2. Is it different being a freelancer in and from Africa?
3. Who can become a freelancer?
4. Who hires freelancers?
5. What services do freelancers offer?
6. Which freelance skills are in demand?
7. What are the most lucrative freelance jobs?
8. What are the advantages of working as a freelancer?
9. What are the disadvantages of being a freelancer?
10. Can you make a career out of freelancing?
11. How do you get started with freelancing?
12. How do I develop my brand as a freelancer?
13. How do I present myself as an experienced freelancer (despite having no experience at all)?
14. Do freelancers make good money?
15. Do I need a degree to become a freelancer?
16. Do I need a niche?
17. How do I choose a niche?
18. What are some profitable niches for freelance writers?
19. What qualities do you need to become a successful freelancer?
20. How can I charge for my services?
21. How do I know when I did a good job?
22. What do you do when a job goes bad?
23. How can I make clients love working with me?
24. What tools do I need as a freelancer?
25. How do I manage money as a freelancer?
26. What is the best invoicing software for freelancers?
27. How do I prevent burnout as a freelancer?
28. What platforms can I get freelance jobs?
29. How can I find freelance jobs without actively looking?
30. What are the ways for earning from freelancing?
31. Why did you decide to freelance?
32. How do you manage multiple clients?
33. Have you missed a deadline in the past?
34. Do you work over the weekends?

35. What are your typical work hours?
36. Would you be available for a review every 15 days?
37. Do you work alone or collaborate with other freelancers?
38. Would you be able to manage our project since you have other ongoing projects?
39. Do you have any questions about the project?
40. What are your strongest skills?
41. How many clients have you worked with in the past?
42. How many clients are you working with currently?
43. Have you worked in this industry before?
44. How do you stay updated with the latest trends in the industry?
45. May I contact your past or present clients for a reference?
46. For how many years have you been freelancing?
47. What kind of challenges have you faced working with clients and how did you overcome them?
48. Do you have experience in working with a team?
49. Could you share some of your experiences and how your work impacted a client?
50. What type of projects do you prefer?
51. What are the proposed KPIs for the project?
52. What is your area of expertise?
53. How do you propose we take this project forward?
54. What happens if you miss a deadline?
55. How are you planning to prioritize this project in your work schedule?
56. Has a client ended their association with you? If yes, why?
57. How would you plan this project and set milestones?
58. Will you be interested in expanding work at a later date?
59. What are your payment terms?
60. What would be your charges?
61. How long have you been working as a freelancer?
62. Reveals work experience.
63. 2. Why did you decide to become a freelancer?
64. Shows passion, drive, and initiative.
65. 3. Can you discuss your previous freelancing projects?

66. Demonstrates work experience and technical skills.
67. 4. How would you manage multiple, competing demands for your employers?
68. Assesses organizational and time management skills.
69. 5. Can you describe your approach to communicating results?